

# Interim Condensed Financial Information as at & for the quarter ended 31 March 2020



# British American Tobacco Bangladesh Company Limited

## Condensed statement of financial position

### As at 31 March 2020

|   | Notes | <u>31 Mar 2020</u><br>BDT (000) | <u>31 Dec 2019</u><br>BDT (000) |
|---|-------|---------------------------------|---------------------------------|
| <b>Assets</b>   |       |                                 |                                 |
| <b>Non-current assets</b>                                 |       |                                 |                                 |
| Property, plant and equipment                             | 4     | 29,310,719                      | 29,531,965                      |
| Right of use assets (ROU)                                 | 5.1   | 1,548,316                       | 1,672,223                       |
| <b>Total non-current assets</b>                           |       | <b><u>30,859,035</u></b>        | <b><u>31,204,188</u></b>        |
| <b>Current assets</b>                                     |       |                                 |                                 |
| Inventories   | 6     | 22,083,202                      | 16,537,884                      |
| Trade and other receivables                               | 7     | 1,701,072                       | 2,609,916                       |
| Advances, deposits and prepayments                        | 8     | 4,584,579                       | 3,684,485                       |
| Cash and cash equivalents                                 | 9     | 6,310,937                       | 5,393,764                       |
| <b>Total Current assets</b>                               |       | <b><u>34,679,790</u></b>        | <b><u>28,226,049</u></b>        |
| <b>Total assets</b>                                       |       | <b><u>65,538,825</u></b>        | <b><u>59,430,237</u></b>        |
| <b>Equity and liabilities</b>                             |       |                                 |                                 |
| <b>Equity</b>   |       |                                 |                                 |
| Share capital   |       | 1,800,000                       | 1,800,000                       |
| Capital reserve   |       | 64,896                          | 64,896                          |
| Retained earnings   |       | 36,965,433                      | 33,928,559                      |
| <b>Total equity attributable to owners of the Company</b> |       | <b><u>38,830,329</u></b>        | <b><u>35,793,455</u></b>        |
| <b>Non-current liabilities</b>                            |       |                                 |                                 |
| Net defined benefit plans                                 |       | 142,440                         | 951,616                         |
| Deferred tax  | 10    | 4,639,876                       | 4,258,548                       |
| Lease liabilities   | 5.2   | 1,368,826                       | 1,412,243                       |
| <b>Total non-current liabilities</b>                      |       | <b><u>6,151,142</u></b>         | <b><u>6,622,407</u></b>         |
| <b>Current liabilities</b>                                |       |                                 |                                 |
| Trade and other payables                                  | 11    | 14,269,670                      | 12,237,053                      |
| Lease liabilities   | 5.2   | 341,951                         | 390,698                         |
| Current tax liabilities                                   | 12    | 5,026,430                       | 4,022,936                       |
| Provisions  |       | 919,303                         | 363,690                         |
| <b>Total current liabilities</b>                          |       | <b><u>20,557,354</u></b>        | <b><u>17,014,375</u></b>        |
| <b>Total liabilities</b>                                  |       | <b><u>26,708,496</u></b>        | <b><u>23,636,782</u></b>        |
| <b>Total equity and liabilities</b>                       |       | <b><u>65,538,825</u></b>        | <b><u>59,430,237</u></b>        |

Sd /-  
Golam Mainuddin  
Chairman

Sd /-  
Shehzad Munim  
Managing Director

Sd /-  
A. K. M. Aftab Ul Islam FCA  
Director

Sd /-  
Stephan Matthiesen  
Finance Director

Sd /-  
Md. Azizur Rahman FCS  
Company Secretary

# British American Tobacco Bangladesh Company Limited

## Condensed statement of profit or loss and other comprehensive income

### For the quarter ended 31 March 2020

|   |       | 1 Jan 20          | 1 Jan 19          |
|---|-------|-------------------|-------------------|
|   |       | To                | To                |
|   |       | 31 Mar 20         | 31 Mar 19         |
|   | Notes | BDT (000)         | BDT (000)         |
| Gross revenue   |       | 86,318,993        | 64,954,623        |
| Supplementary duty and VAT                              |       | (68,220,486)      | (52,629,276)      |
| <b>Net revenue from contracts with customers</b>        | 15    | <b>18,098,506</b> | <b>12,325,347</b> |
| Cost of sales   |       | (8,683,416)       | (6,643,881)       |
| <b>Gross profit</b>                                     |       | <b>9,415,090</b>  | <b>5,681,466</b>  |
| Operating expenses                                      |       | (2,796,531)       | (1,244,051)       |
| <b>Operating profit</b>                                 |       | <b>6,618,559</b>  | <b>4,437,416</b>  |
| Net finance income/(expenses)                           |       | (16,626)          | (41,444)          |
| Non-operating income/(expenses)                         |       | 11,405            | 4,729             |
| <b>Profit before contribution to WPPF</b>               |       | <b>6,613,338</b>  | <b>4,400,700</b>  |
| Contribution to WPPF                                    |       | (329,193)         | (220,032)         |
| <b>Profit before tax</b>                                |       | <b>6,284,145</b>  | <b>4,180,668</b>  |
| Income tax expense                                      |       |                   |                   |
| Current tax   |       | (2,865,943)       | (2,016,908)       |
| Deferred tax  |       | (381,329)         | (104,654)         |
|   | 16    | (3,247,272)       | (2,121,562)       |
| <b>Profit for the period</b>                            |       | <b>3,036,873</b>  | <b>2,059,106</b>  |
| <b>Total comprehensive income/(loss) for the period</b> |       | <b>3,036,873</b>  | <b>2,059,106</b>  |
|   |       | <b>BDT</b>        | <b>BDT</b>        |
| <b>Earnings per share</b>                               | 17    | <b>16.87</b>      | <b>11.44</b>      |

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Finance Director

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Md. Azizur Rahman FCS  
Company Secretary

**British American Tobacco Bangladesh Company Limited**  
**Condensed statement of changes in equity**  
**For the quarter ended 31 March 2020**

|  | Share<br>capital | Capital<br>reserve | Retained<br>earnings | Total<br>equity   |
|--|------------------|--------------------|----------------------|-------------------|
|  | BDT (000)        | BDT (000)          | BDT (000)            | BDT (000)         |
| <b>Balance at 1 January 2020</b>   | <b>600,000</b>   | <b>64,896</b>      | <b>33,928,559</b>    | <b>34,593,455</b> |
| Profit for the period  | -                | -                  | 3,036,873            | <b>3,036,873</b>  |
| <b>Total comprehensive income for the<br/>period ended 31 March 2020</b> | <b>600,000</b>   | <b>64,896</b>      | <b>3,036,873</b>     | <b>37,630,329</b> |
| <b>Balance at 31 March 2020</b>  | <b>600,000</b>   | <b>64,896</b>      | <b>36,965,433</b>    | <b>37,630,329</b> |
| <b>Balance at 1 January 2019</b>   | <b>600,000</b>   | <b>64,896</b>      | <b>28,863,958</b>    | <b>29,528,854</b> |
| Profit for the period  | -                | -                  | 2,059,052            | <b>2,059,052</b>  |
| <b>Total comprehensive income for the<br/>period ended 31 March 2019</b> | <b>-</b>         | <b>-</b>           | <b>2,059,052</b>     | <b>31,587,906</b> |
| <b>Balance at 31 March 2019</b>  | <b>600,000</b>   | <b>64,896</b>      | <b>30,923,010</b>    | <b>31,587,906</b> |

Sd /-  
 \_\_\_\_\_  
 Golam Mainuddin  
 Chairman

Sd /-  
 \_\_\_\_\_  
 Shehzad Munim  
 Managing Director

Sd /-  
 \_\_\_\_\_  
 A. K. M. Aftab Ul Islam FCA  
 Director

Sd /-  
 \_\_\_\_\_  
 Stephan Matthesen  
 Finance Director

Sd /-  
 \_\_\_\_\_  
 Md. Azizur Rahman FCS  
 Company Secretary

# British American Tobacco Bangladesh Company Limited

## Condensed statement of cash flows For the quarter ended 31 March 2020

|   | 1 Jan 20<br>to<br>30 Mar 20 | 1 Jan 19<br>to<br>30 Mar 19 |
|---|-----------------------------|-----------------------------|
| Notes   | BDT (000)                   | BDT (000)                   |
| <b>Operating activities</b>                                 |                             |                             |
| Collection from distributors, leaf export and others        | 87,245,554                  | 68,431,592                  |
| Payment for costs and expenses                              | (5,118,596)                 | (6,820,758)                 |
| Supplementary duty and VAT paid                             | (79,099,457)                | (53,761,113)                |
| <b>Cash generated from operating activities</b>             | <b>3,027,501</b>            | <b>7,849,721</b>            |
| Income tax paid   | (1,862,448)                 | (1,554,540)                 |
| Interest t Received/(Paid)                                  | 25,882                      | (41,444)                    |
| <b>Net cash flows from operating activities</b>             | <b>1,190,936</b>            | <b>6,253,737</b>            |
|   | 20                          |                             |
| <b>Investing activities</b>                                 |                             |                             |
| Purchase of property, plant and equipment                   | (139,575)                   | (528,791)                   |
| Proceeds from sale of property, plant and equipment         | -                           | -                           |
| <b>Net cash flows used in investing activities</b>          | <b>(139,575)</b>            | <b>(528,791)</b>            |
| <b>Financing activities</b>                                 |                             |                             |
| Repayment of short term loan                                | -                           | (4,380,000)                 |
| Payment of lease liabilities                                | (134,673)                   | -                           |
| Dividend paid   | (37)                        | (82)                        |
| <b>Net cash flows used in financing activities</b>          | <b>(134,710)</b>            | <b>(4,380,082)</b>          |
| <b>Net Increase/(decrease) in cash and cash equivalents</b> | <b>916,651</b>              | <b>1,344,864</b>            |
| <b>Cash and cash equivalents at 01 January 2020</b>         | <b>5,393,764</b>            | <b>833,724</b>              |
| <b>Effect of exchange rate fluctuations on cash held</b>    | <b>522</b>                  | <b>(6,686)</b>              |
| <b>Cash and cash equivalents at 31 March 2020</b>           | <b>6,310,937</b>            | <b>2,171,902</b>            |

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Company Secretary

# British American Tobacco Bangladesh Company Limited

## Notes to the Financial Statements for the period ended 31 March 2020

### 1 Company profile

British American Tobacco Bangladesh Company Limited (the "Company") is a public limited company incorporated in Bangladesh and its shares are quoted in Dhaka and Chittagong Stock Exchanges. The address of the Company's registered office is New D.O.H.S. Road, Mohakhali, Dhaka-1206, Bangladesh.

The Company manufactures tobacco product and market brands including Benson & Hedges, John Player Gold Leaf, Capstan, Star, Royals, Derby, Pilot and Hollywood. The Company has its head office and the cigarette factory in Dhaka, a green leaf threshing plant in Kushtia, a green leaf redrying plant in Manikganj and a number of leaf and sales offices throughout the country.

### 2 Basis of preparation

This interim condensed financial information have been prepared in accordance with the international accounting standard (IAS) 34, the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations in Bangladesh. Cash flows from operating activities are prepared under direct method as prescribed by the Securities and Exchange Rules 1987.

The financial statements have been prepared on a historical cost basis, except for inventory, trade receivables and contingent consideration that have been measured at fair value. The financial statements provide comparative information in respect of the previous period.

On 14 December 2017, the Institute of Chartered Accountants of Bangladesh (ICAB) has adopted International Financial Reporting Standards issued by the International Accounting Standards Board as IFRSs. As the ICAB previously adopted such standards as Bangladesh Financial Reporting Standards without any modification, this recent adoption will not have any impact on the financial statements of the Company going forward.

### 3 Significant accounting policies

The Company has consistently applied the following accounting policies to all periods presented in these financial statements.

Set out below is an index of the significant accounting policies:

- A. Current versus non-current classification
- B. Property, plant and equipment
- C. Financial instruments
- D. Share capital
- E. Impairment
- F. Lease
- G. Inventories
- H. Employee benefits
- I. Provisions
- J. Contingencies
- K. Revenue from contracts with customers
- L. Income tax expense
- M. Foreign currency transactions
- N. Finance income and expenses
- O. Earnings per share (EPS)
- P. Statement of cash flows
- Q. Dividends
- R. Materiality and aggregation
- S. Events after the reporting period
- T. Changes in accounting policies and disclosures

|  |                                      |                                      |
|--|--------------------------------------|--------------------------------------|
| <b>4 Property, plant and equipment</b> | <b>Balance as at<br/>31 Mar 2020</b> | <b>Balance as at<br/>31 Dec 2019</b> |
| <i>In thousands of BDT</i>             |                                      |                                      |
| Opening balance (WDV)                  | 29,531,965                           | 26,483,587                           |
| Addition                               | 196,839                              | 11,413,168                           |
| Disposal                               | -                                    | (7,034,609)                          |
| Depreciation                           | (418,085)                            | (1,330,180)                          |
|  | <b>29,310,719</b>                    | <b>29,531,965</b>                    |

#### 5.1 Right of use assets (ROU)

The Company has leases for Warehouse, Handling Shades, Forklift, Office and Rented Apartment and other equipment, and been capitalized under IFRS 16 Leases. Information related to Right-of-use Asset and Lease Liability are depicted below:

|                            |                                      |                                      |
|----------------------------|--------------------------------------|--------------------------------------|
|                            | <b>Balance as at<br/>31 Mar 2020</b> | <b>Balance as at<br/>31 Dec 2019</b> |
| <i>In thousands of BDT</i> |                                      |                                      |
| Opening balance (WDV)      | 1,672,223                            | 1,046,671                            |
| Addition                   | -                                    | 1,174,230                            |
| Disposal                   | -                                    | (58,212)                             |
| Depreciation               | (123,907)                            | (490,466)                            |
|                            | <b>1,548,316</b>                     | <b>1,672,223</b>                     |

#### 5.2 Lease Liabilities

|                                    |                                      |                                      |
|------------------------------------|--------------------------------------|--------------------------------------|
| <b>Non-current Liabilities</b>     | <b>Balance as at<br/>31 Mar 2020</b> | <b>Balance as at<br/>31 Dec 2019</b> |
| <i>In thousands of BDT</i>         |                                      |                                      |
| Lease Liabilities- Non Current     | 1,856,914                            | 1,932,475                            |
| Interest Liabilities- Non Cu       | (488,088)                            | (520,232)                            |
|                                    | <b>1,368,826</b>                     | <b>1,412,243</b>                     |
| <b>Current portion Liabilities</b> | <b>Balance as at<br/>31 Mar 2020</b> | <b>Balance as at<br/>31 Dec 2019</b> |
| <i>In thousands of BDT</i>         |                                      |                                      |
| Lease Liabilities- Current         | 483,737                              | 542,849                              |
| Interest Liabilities- Current      | (141,786)                            | (152,151)                            |
|                                    | <b>341,951</b>                       | <b>390,698</b>                       |
| <b>Total Lease Liabilities</b>     | <b>1,710,777</b>                     | <b>1,802,941</b>                     |

|                            |                                      |                                      |
|----------------------------|--------------------------------------|--------------------------------------|
| <b>6 Inventories</b>       | <b>Balance as at<br/>31 Mar 2020</b> | <b>Balance as at<br/>31 Dec 2019</b> |
| <i>In thousands of BDT</i> |                                      |                                      |
| Leaf                       | 8,008,677                            | 10,468,431                           |
| Wrapping materials         | 1,136,975                            | 743,928                              |
| Work in process            | 29,293                               | 46,970                               |
| Consumable stores          | 511,259                              | 498,097                              |
| Finished goods             | 11,881,271                           | 4,398,038                            |
| Inventories in transit     | 515,727                              | 382,420                              |
|                            | <b>22,083,202</b>                    | <b>16,537,884</b>                    |

Raw materials and finished goods inventories are measured at the lower of cost and net realizable value. Spare parts are valued at cost.

| <b>7 Trade and other receivables</b> | <b>Balance as at</b> | <b>Balance as at</b> |
|--------------------------------------|----------------------|----------------------|
|                                      | <b>31 Mar 2020</b>   | <b>31 Dec 2019</b>   |
| <i>In thousands of BDT</i>           |                      |                      |
| Trade receivables                    | 1,600,168            | 2,304,262            |
| Expected credit loss                 | (811)                | (1,152)              |
| <b>Net trade receivables</b>         | <b>1,599,357</b>     | <b>2,303,110</b>     |
| Intercompany receivables             | 68,731               | 245,080              |
| Sundry receivables                   | 32,983               | 61,726               |
|                                      | <b>1,701,072</b>     | <b>2,609,916</b>     |

These are all unsecured and considered good; as such no provision was required to be made against these receivables.

| <b>8 Advances, deposits and prepayments</b> | <b>Balance as at</b> | <b>Balance as at</b> |
|---|----------------------|----------------------|
|   | <b>31 Mar 2020</b>   | <b>31 Dec 2019</b>   |
| <i>In thousands of BDT</i>                  |                      |                      |
| Advances                                    | 4,569,896            | 3,669,803            |
| Deposits                                    | 12,636               | 12,636               |
| Prepayments                                 | 2,047                | 2,047                |
|   | <b>4,584,579</b>     | <b>3,684,485</b>     |

| <b>9 Cash and cash equivalents</b>                                  | <b>Balance as at</b> | <b>Balance as at</b> |
|---|----------------------|----------------------|
|   | <b>31 Mar 2020</b>   | <b>31 Dec 2019</b>   |
| <i>In thousands of BDT</i>  |                      |                      |
| Cash in hand  | 1,253                | 776                  |
| Cash at bank  |                      |                      |
| Dividend account  | 49,770               | 49,824               |
| Foreign currency - current accounts                                 | 275,822              | 639,441              |
| Current accounts  | 3,237,085            | 1,695,584            |
| Fixed Deposit Receipt (FDR)   | 1,419,700            | 2,419,700            |
| Short Term Deposit (STD)  | 1,327,306            | 588,439              |
|   | <b>6,309,683</b>     | <b>5,392,987</b>     |
| <b>Cash and cash equivalents at statement of financial position</b> | <b>6,310,937</b>     | <b>5,393,764</b>     |

All the above balances are held with scheduled and nationalized banks.



## 10 Deferred tax

*In thousands of BDT*

| 10.1 Deferred tax asset                         | 31 Mar 2020                          |                  |   | 31 Dec 2019                                |                  |   |
|---|--------------------------------------|------------------|---|--|------------------|---|
|   | Carrying amount<br>at reporting date | Tax base         | Taxable/<br>(deductible)<br>temporary<br>difference | Carrying<br>amount at<br>reporting<br>date | Tax base         | Taxable/<br>(deductible)<br>temporary<br>difference |
|   |                                      |                  | BDT (000)   |  |                  | BDT (000)   |
| Provision for inventories                       | (130,903)                            |                  | (130,903)   | (112,843)                                  | -                | (112,843)   |
| Provision for gratuity                          | (201,958)                            |                  | (201,958)   | (1,011,135)                                | -                | (1,011,135)   |
| <b>Net temporary difference</b>                 | <b>(332,861)</b>                     | <b>-</b>         | <b>(332,861)</b>                                    | <b>(1,123,978)</b>                         | <b>-</b>         | <b>(1,123,978)</b>                                  |
| <b>Applicable tax rate</b>                      |                                      |                  | <b>47.5%</b>  |  |                  | <b>47.5%</b>  |
| <b>Deferred tax asset</b>                       |                                      |                  | <b>(158,110)</b>                                    |  |                  | <b>(533,889)</b>                                    |
| <b>10.2 Deferred tax liability</b>              | <b>31 Mar 2020</b>                   |                  |   | <b>31 Dec 2019</b>                         |                  |   |
|   | Carrying amount<br>at reporting date | Tax base         | Taxable/<br>(deductible)<br>temporary<br>difference | Carrying<br>amount at<br>reporting<br>date | Tax base         | Taxable/<br>(deductible)<br>temporary<br>difference |
|   |                                      |                  | BDT (000)   |  |                  | BDT (000)   |
| Property, plant and equipment<br>excluding land | 19,646,332                           | 9,382,850        | 10,263,483  | 20,036,554                                 | 9,816,495        | 10,220,058  |
| ROU Assets                                      | (162,460)                            |                  | (162,460)   | (130,718)                                  | -                | (130,718)   |
| <b>Net temporary difference</b>                 | <b>19,483,873</b>                    | <b>9,382,850</b> | <b>10,101,023</b>                                   | <b>19,905,836</b>                          | <b>9,816,495</b> | <b>10,089,340</b>                                   |
| <b>Applicable tax rate</b>                      |                                      |                  | <b>47.5%</b>  |  |                  | <b>47.5%</b>  |
| <b>Deferred tax liabilities</b>                 |                                      |                  | <b>4,797,986</b>                                    |  |                  | <b>4,792,437</b>                                    |
| <b>10.3 Net deferred tax liabilities</b>        |                                      |                  |   | <b>Balance as at<br/>31 Mar 2020</b>       |                  | <b>Balance as at<br/>31 Dec 2019</b>                |
| Deferred tax asset                              |                                      |                  |   | (158,110)                                  |                  | (533,889)   |
| Deferred tax liabilities                        |                                      |                  |   | 4,797,986                                  |                  | 4,792,437   |
| <b>Net deferred tax liabilities</b>             |                                      |                  |   | <b>4,639,876</b>                           |                  | <b>4,258,548</b>                                    |

| 11 Trade and other payables               | Balance as at<br>31 Mar 2020 | Balance as at<br>31 Dec 2019 |
|---|------------------------------|------------------------------|
| <i>In thousands of BDT</i>                |                              |                              |
| Trade payables                            | 2,418,302                    | 1,924,690                    |
| Intercompany payables                     | 5,323,272                    | 5,188,972                    |
| Workers' Profit Participation Fund (WPPF) | 330,189                      | 18,996                       |
| Wages and other benefits                  | 307,725                      | 510,212                      |
| Unclaimed dividend                        | 49,794                       | 49,824                       |
| Accrued expenses                          | 5,299,314                    | 4,466,660                    |
| Sundry payables                           | 541,075                      | 77,699                       |
|   | <b>14,269,670</b>            | <b>12,237,053</b>            |

| 12 Current tax liabilities       | Balance as at<br>31 Mar 2020 | Balance as at<br>31 Dec 2019 |
|----------------------------------|------------------------------|------------------------------|
| <i>In thousands of BDT</i>       |                              |                              |
| Opening Balance                  | 4,022,936                    | 5,918,997                    |
| Provision made during the year   | 2,865,943                    | 7,028,523                    |
|                                  | <b>6,888,879</b>             | <b>12,947,520</b>            |
| Advance payment of corporate tax | (1,862,448)                  | (8,924,585)                  |
|                                  | <b>5,026,430</b>             | <b>4,022,936</b>             |

### 13 Contingencies

Contingent liabilities of the Company that relate to issue of letter of credit and bank guarantee to third parties are listed below:

|                            | Balance as at<br>31 Mar 2020 | Balance as at<br>31 Dec 2019 |
|----------------------------|------------------------------|------------------------------|
| <i>In thousands of BDT</i> |                              |                              |
| <b>Letter of credit</b>    | <b>1,692,483</b>             | <b>1,747,992</b>             |
| <b>Bank guarantee</b>      | <b>77,620</b>                | <b>77,620</b>                |

### 14 Litigation

The Company has various claims and legal actions arising in the ordinary course of business. In particular, in November 2013, the Company received a retrospective notice of imposition and realisation of VAT and Supplementary Duty on low price category brands (Pilot & Bristol) from the National Board of Revenue (NBR) alleging to have evaded tax by selling in the low price segments rather than the mid-tier segments. The claim was for approximately BDT 17,806 million against which the Company appealed and subsequently the Appellate Division of the Supreme Court has accepted the Company's appeals by judgement and order dated 25 July 2018. The Company has received the certified copy of the judgement. There are no other updates in this regard.

|   | 1-Jan-20<br>to<br>31-Mar-20 | 1-Jan-19<br>to<br>31-Mar-19 |
|---|-----------------------------|-----------------------------|
| <b>15 Revenue from contracts with customers</b>   |                             |                             |
| <i>In thousands of BDT</i>  |                             |                             |
| 15.1 Quantity in million sticks   | 16,712                      | 12,631                      |
| Gross revenue from domestic sale  | 86,042,862                  | 64,618,467                  |
| Supplementary duty and VAT  | <u>(68,220,486)</u>         | <u>(52,586,450)</u>         |
| <b>Revenue from domestic sale, net</b>  | <b><u>17,822,376</u></b>    | <b><u>12,032,017</u></b>    |
| 15.2 Quantity in million sticks   | 6.85                        | -                           |
| Gross revenue from finished goods export  | 7,364                       | -                           |
| <b>Revenue from export of finished goods, net</b>   | <b><u>7,364</u></b>         | <b><u>-</u></b>             |
| 15.3 Quantity in million kgs  | 2.27                        | 1.25                        |
| Gross revenue from leaf export  | 268,767                     | 336,155                     |
| Leaf export duty  | -                           | <u>(42,826)</u>             |
| <b>Revenue from export of leaf, net</b>   | <b><u>268,767</u></b>       | <b><u>293,330</u></b>       |
| <b>Total revenue from contracts with customers, net</b>   | <b><u>18,098,506</u></b>    | <b><u>12,325,347</u></b>    |
| <b>16 Income tax expenses</b>   |                             |                             |
| <i>In thousands of BDT</i>  |                             |                             |
| <b>Current income tax:</b>  |                             |                             |
| Current income tax charge   | 2,865,943                   | 2,016,908                   |
| <b>Deferred tax:</b>  |                             |                             |
| Relating to origination and reversal of temporary differences   | <u>381,329</u>              | <u>104,654</u>              |
| <b>Income tax expense reported in the statement of profit or loss</b>   | <b><u>3,247,272</u></b>     | <b><u>2,121,562</u></b>     |
| <b>17 Basic earnings per share</b>  |                             |                             |
| <i>In thousands of BDT</i>  |                             |                             |
| The computation of earning per share is given below:  |                             |                             |
| Total profit attributable to the ordinary shareholders  | 3,036,873                   | 2,059,106                   |
| Weighted average number of shares outstanding   | <u>180,000</u>              | <u>180,000</u>              |
| <b>Basic earnings per share in BDT</b>  | <b><u>16.87</u></b>         | <b><u>11.44</u></b>         |
| <b>17.1 Weighted average number of ordinary shares outstanding</b>  |                             |                             |
| The weighted average number of ordinary shares outstanding during the period is the number of ordinary shares outstanding at the beginning of the year, adjusted by the number of ordinary shares issued during the period multiplied by a time-weighting factor. The time-weighting factor is the number of days that the shares are outstanding as a proportion of the total number of days in the year. The weighted average number of shares is calculated by assuming that the shares have always been in issue. This means that they have been issued at the start of the year presented as the comparative figures |                             |                             |
| <b>17.2 Diluted earnings per share</b>  |                             |                             |
| No diluted earnings per share is required to be calculated for this period as there was no scope for dilution till 31 March 2020.   |                             |                             |
| <b>18 Net Asset value (NAV) per share</b>   |                             |                             |
| <i>In thousands of BDT</i>  |                             |                             |
| <b>The computation of NAV Per Share</b>   |                             |                             |
| Net Assets Value  | 38,830,329                  | 35,793,455                  |
| Weighted average number of shares outstanding 17.1  | <u>180,000</u>              | <u>180,000</u>              |
| <b>NAV Per Share in BDT</b>   | <b><u>215.72</u></b>        | <b><u>198.85</u></b>        |
| <b>19 Net operating cash flows per share (NOCFPS)</b>   |                             |                             |
| <i>In thousands of BDT</i>  |                             |                             |
| Net cash flow from operating activities   | 1,190,936                   | 6,253,737                   |
| Weighted average number of shares outstanding 17.1  | <u>180,000</u>              | <u>180,000</u>              |
| <b>Net Operating cash flow per share (NOCFPS) in BDT</b>  | <b><u>6.62</u></b>          | <b><u>34.74</u></b>         |

## 20 Reconciliation between net profit with cash flows from operating activities

|   | 1-Jan-20<br>to<br>31-Mar-20 | 1-Jan-19<br>to<br>31-Mar-19 |
|---|-----------------------------|-----------------------------|
| <i>In thousands of BDT</i>                                |                             |                             |
| <b>Profit for the period (Profit After Tax)</b>           | 3,036,873                   | 2,059,106                   |
| <b>Adjustment for:</b>                                    |                             |                             |
| Depreciation and Impairment                               | 541,992                     | 348,168                     |
| (Gain)/Loss on fixed asset                                | -                           | -                           |
| Other Adjustments   | 3,263,376                   | 2,262,552                   |
|   | <u>6,842,242</u>            | <u>4,669,826</u>            |
| <b>Changes in:</b>  |                             |                             |
| (Increase)/decrease in inventories                        | (5,545,318)                 | 1,803,935                   |
| (Increase)/decrease in trade receivables and others       | 908,845                     | 3,465,555                   |
| (Increase)/decrease in advances, deposits and prepayments | (957,349)                   | 467,071                     |
| Increase/(decrease) in trade payables and others          | 2,032,647                   | (1,863,421)                 |
| Increase/(decrease) in net defined benefit plans          | (809,176)                   | (56,737)                    |
| Increase/(decrease) in provisions                         | 555,613                     | (636,507)                   |
| Income tax & Interest payments                            | <u>(1,836,566)</u>          | <u>(1,595,984)</u>          |
| <b>Net cash generated from operating activities</b>       | <u>1,190,936</u>            | <u>6,253,737</u>            |

## 21 Significant deviations

- 21.1 Earning per share (EPS) increased for higher profit after tax from same period of previous year. Higher profit is driven by higher sales volume (led by strict containment of industry illicit volume).
- 21.2 Net Operating cash flow per share (NOCFPS) decreased mainly because of higher clearance of duty paid finished goods compared to same period last year. This additional clearance was to mitigate any supply disruptions resulting from national lockdown due to Covid-19 from 26th March.

## 22 General

Figures appearing in these financial statements have been rounded to the nearest thousand taka.

## 23 Events after the reporting period

There are no other events identified after the date of the statement of financial position which require adjustment or disclosure in the accompanying financial statements.



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